

Company / Strategy Information

- Founded in 1983
- Investment Philosophy: Bottom-Up
- Total Firm Assets: **\$9.2 Billion**
 - Assets Under Management: \$3.4 Billion
 - Assets Under Advisement: \$5.8 Billion¹

Strategy Facts

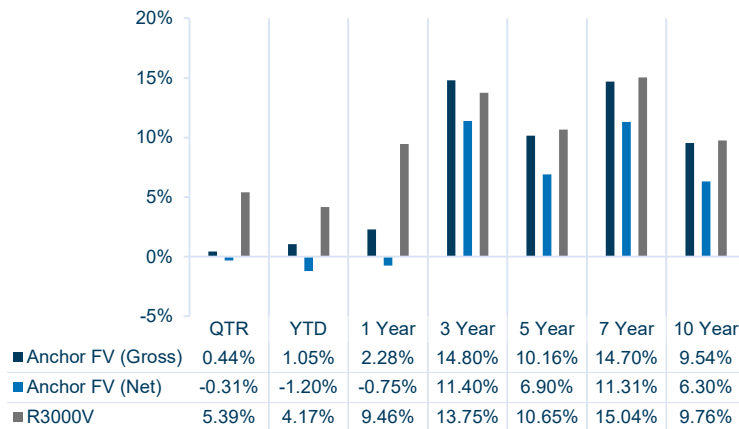
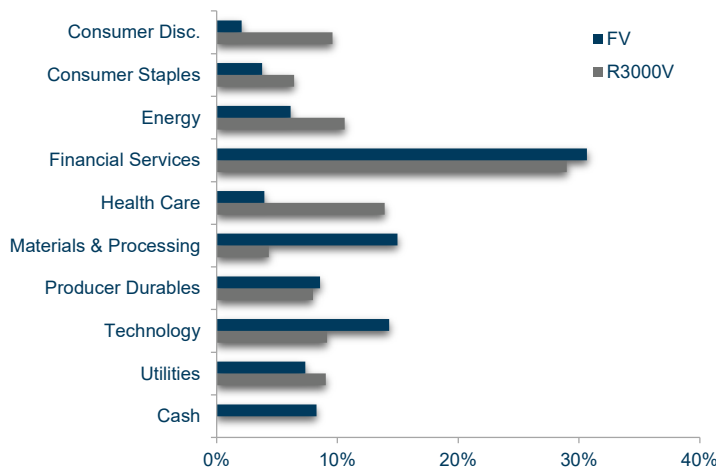
- Portfolio Manager: Michael C. Pierre
- Primary Benchmark: Russell 3000 Value
- Total Strategy Assets: **\$46.3 Million**
 - Assets Under Management: \$40.6 Million
 - Assets Under Advisement: \$5.7 Million

Statistics 5 Years	FV	R3000V
Alpha	-0.7%	0.0%
Beta	1.0x	1.0x
Standard Deviation	11.8%	9.7%
Information Ratio	-0.1x	0.0x
Sharpe Ratio	0.8x	1.0x
R-Squared	73.7%	100.0%

Strategy Process and Description

Anchor's investment philosophy is bottom-up and value-oriented. Initially a broad universe is screened using different valuation criteria: low valuation (low P/E, P/CF, etc.), high dividend yield or dividend growth, and a discount to private market value. Analysts then do fundamental research to develop the value thesis and identify a trigger for the recognition of value. Anchor strives for its portfolios to have a higher yield, lower P/E and higher growth than comparable indices such as the Russell 3000 Value. The firm's Investment Committee approves all new stocks prior to inclusion in the portfolio. Stocks are sold if the fundamentals deteriorate, if they reach our price objective, or if a more attractive investment is found.

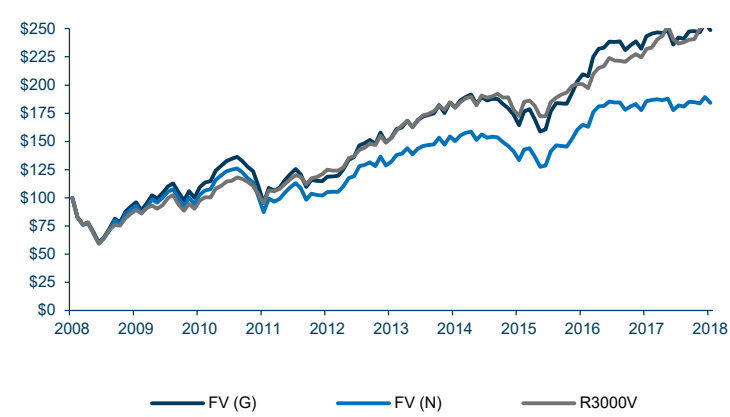
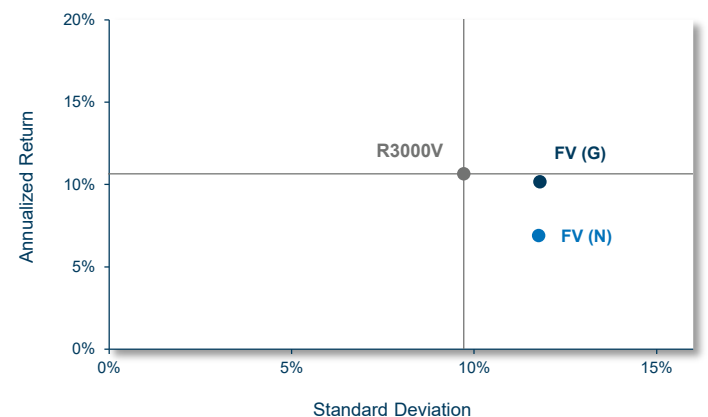
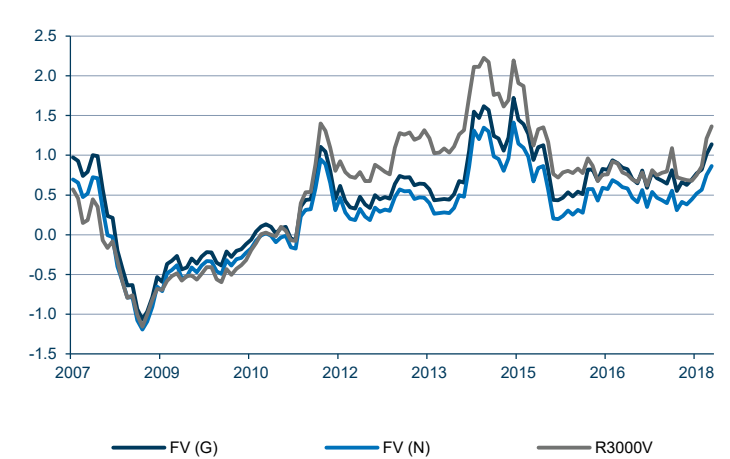
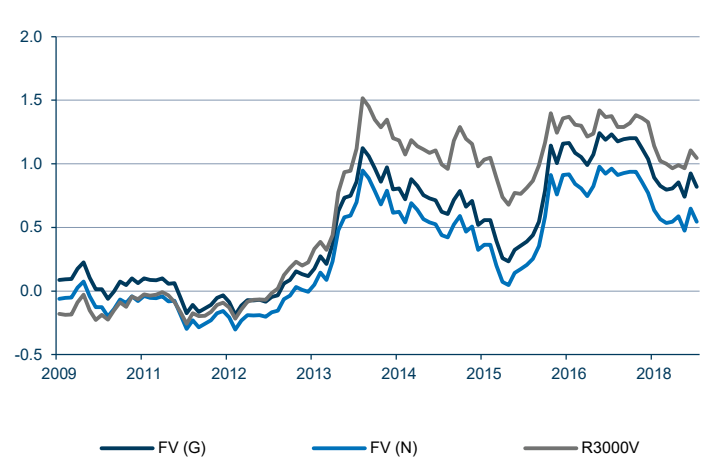
Portfolio Characteristics	FV	R3000V
Wtd. Avg. Market Cap (\$B)	\$10.6	\$117.0
Median Market Cap (\$B)	\$4.4	\$1.8
Wtd. Avg. P/E (LTM)	18.9x	16.3x
Median ROE	6.9%	7.8%
Dividend Yield	2.0%	2.4%
Active Share	97.9%	-
Target Cash Holding	0% - 10%	-
Turnover (Trailing 12 Months)	31.4%	-
Number of Holdings	30	2,114

Annualized Returns² as of most recent quarter

Sector Allocation

Calendar Year Returns²

Period	Gross	Net	R3000V
2017	6.08%	2.94%	13.19%
2016	36.82%	33.82%	18.40%
2015	-11.40%	-14.40%	-4.13%
2014	13.70%	10.70%	12.70%
2013	34.56%	31.56%	32.69%
2012	14.80%	11.80%	17.55%
2011	-12.02%	-15.02%	-0.10%
2010	21.28%	18.28%	16.23%
2009	31.01%	28.01%	19.76%
2008	-38.81%	-41.81%	-36.25%

Top 10 Holdings³

1. BlackBerry Limited	5.9%
2. Apache Corporation	5.0%
3. Embraer S.A. Sponsored ADR	4.8%
4. Versum Materials, Inc.	4.6%
5. GCP Applied Technologies, Inc.	4.5%
6. PG&E Corporation	4.5%
7. Conduent, Inc.	4.5%
8. Baxter International Inc.	4.3%
9. Farmer Bros. Co.	4.1%
10. Veritiv Corp	4.0%

Growth of \$100 (10 Year)

Risk vs. Return (5 Year)

Sharpe Ratio (36-Month Moving Windows)

Sharpe Ratio (60-Month Moving Windows)

Disclosures

MODEL DESCRIPTION: The Anchor Managed Accounts Focused Value (FV) model was created on December 1, 2012. The model returns do not reflect actual trading. Anchor Capital's Managed Accounts Division created this model for purposes of presenting performance results which approximate those of the Managed Accounts Focused Value sponsor program portfolios in aggregate. The investment objective for the model is to achieve a high rate of return through the purchase of Focused Value stocks.

MODEL DISCLOSURES: The results prior to 12/1/2012 presented represent those of the Moody Aldrich Focused Value Model. These returns are linked with the Anchor Capital Managed Accounts Focused Value model as Anchor was able to obtain all prior records, verify the returns and meet all portability criteria. The model transaction history does not reflect all portfolio transaction activity for accounts in the sponsor program. Model transactions correspond with trading activity generated in the course of investment for substantially all accounts in the sponsor All Cap program. Model transactions and holdings do not reflect individual portfolio activity for new account investments, or account activity and holdings in various individual portfolios subject to tax considerations or individual client discretion. Model performance may differ materially from individual client portfolio results.

CALCULATION OF RATES OF RETURN: All securities in the model are valued at last sale price, as provided by independent pricing services. The portfolio valuation is reflected on a trade date basis. Model investment returns include the reinvestment of dividends and other earnings. Effective on 1/1/2010, dividends (excluding income on money market securities) are credited on an accrual basis. Time-weighted portfolio returns are calculated for each monthly period in the prior quarter. Monthly model results are linked to determine annual returns. Individual client portfolio results may vary from the results presented for the model because of different investment objectives, tax status and other considerations. Returns of individual client accounts will be reduced by advisor fees and other expenses which might be incurred to provide investment management, custody, administrative, actuarial, accounting or other services to the client. The Russell Indices exclude fees. For all periods presented, the net of fee returns are presented after debiting the gross or pure gross of fee results by 3%, which represents the highest known annual wrap fee charged by any of the sponsors of the Separately Managed Account program that Anchor participates in. Effective 6/30/2017, the net returns presented are calculated using Style Advisor/Informa Investment Solutions. The monthly net return is compounded to calculate the quarterly, YTD and annual returns. The numbers may be slightly different from net returns published prior to 6/30/2017, which were calculated by simply subtracting 3% from the annual gross return. Additional information regarding policies for calculating and reporting model returns is available upon request.

BENCHMARK DESCRIPTION: Information about indices is provided to allow for comparison of the performance of the Adviser to that of certain well-known and widely recognized indices. There is no representation that such index is an appropriate benchmark for such comparison. You cannot invest directly in an index, which also does not take into account trading commissions and costs. The volatility of indices may be materially different from the performance of the Adviser. In addition, the Adviser's recommendations may differ significantly from the securities that comprise the indices. The Russell 3000 Value Index measures the performance of the broad value segment of U.S. equity value universe. It includes those Russell 3000 Index companies with lower price-to-book ratios and lower forecasted growth values. The Russell 3000 Value Index is constructed to provide a comprehensive, unbiased, and stable barometer of the broad value market. The Index is completely reconstituted annually to ensure new and growing equities are included and that the represented companies continue to reflect value characteristics. The Russell 3000 Index measures the performance of the largest 3000 U.S. companies representing approximately 98% of the investable U.S. equity market. The Russell 3000 Index is constructed to provide a comprehensive, unbiased, and stable barometer of the broad market and is completely reconstituted annually to ensure new and growing equities are reflected.

Data presented herein was populated using Factset financial data and analytics and Zephyr, StyleAdvisor.
¹Assets Under Advisement represent non-discretionary/UMA assets
²Gross of fee returns are presented pure gross and are calculated before management fees, custodial fees and transaction costs. The performance results of the Anchor Capital Advisor Focused Value Strategy prior to December 1, 2012 were attained by an investment professional of the Advisor while employed at another firm. No other persons played a significant part in achieving the performance of the Focused Value strategy during that time. While under the management of the PM, the investment objectives, policies, and strategies of the Focused Value strategy were substantially similar in all material respects to those of the Anchor Capital Advisors Focused Value Strategy. The PM intends to use the same analytical methods for identifying potential investments for the strategy as were used at the prior firm. Past performance is not guarantee of future results. Inherent in any investment is the possibility of loss.
³Percentages stated are based on the total model
⁴As of 9/1/18 the Median P/E (LTM) was changed to Weighted Average P/E (LTM) to more accurately represent industry standards.

For a complete listing of all strategies contact Anchor Capital Advisors LLC (617) 338-3800.